

Building a

Green Data

Economy



# Become the world leader in crowdsourced, science-grade verifiable environmental data

Data collected in strategic locations using a community-based blitz, allied with hyper targeted BtoB initiatives.

## The big picture

Air pollution is a global economic and health challenge



Source: World Bank and WHO

COVID-19 mortality and infection rates correlate with air quality



## Problem: air quality monitoring is broken



#### **Outdoors**

Too few sensors on the ground.

Local pollution hotspots are not timely detected and mitigated.



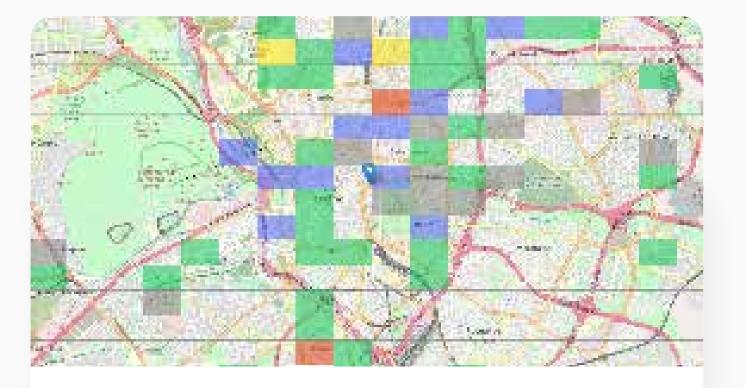
#### **Indoors**

Most institutions and families do not monitor air quality.

Significant risks especially for children, elderly and fragile people.

# Solution: a network of sensors and people

- Engage local residents to build a dense sensor network
- Reward sensor data streams with blockchain tokens
- Generate, analyze and monetize hyperlocal, real-time air quality data worldwide



Madrid, Spain

226 sensors



Budapest, Hungary

237 sensors

# **Key figures**



Connected sensors worldwide



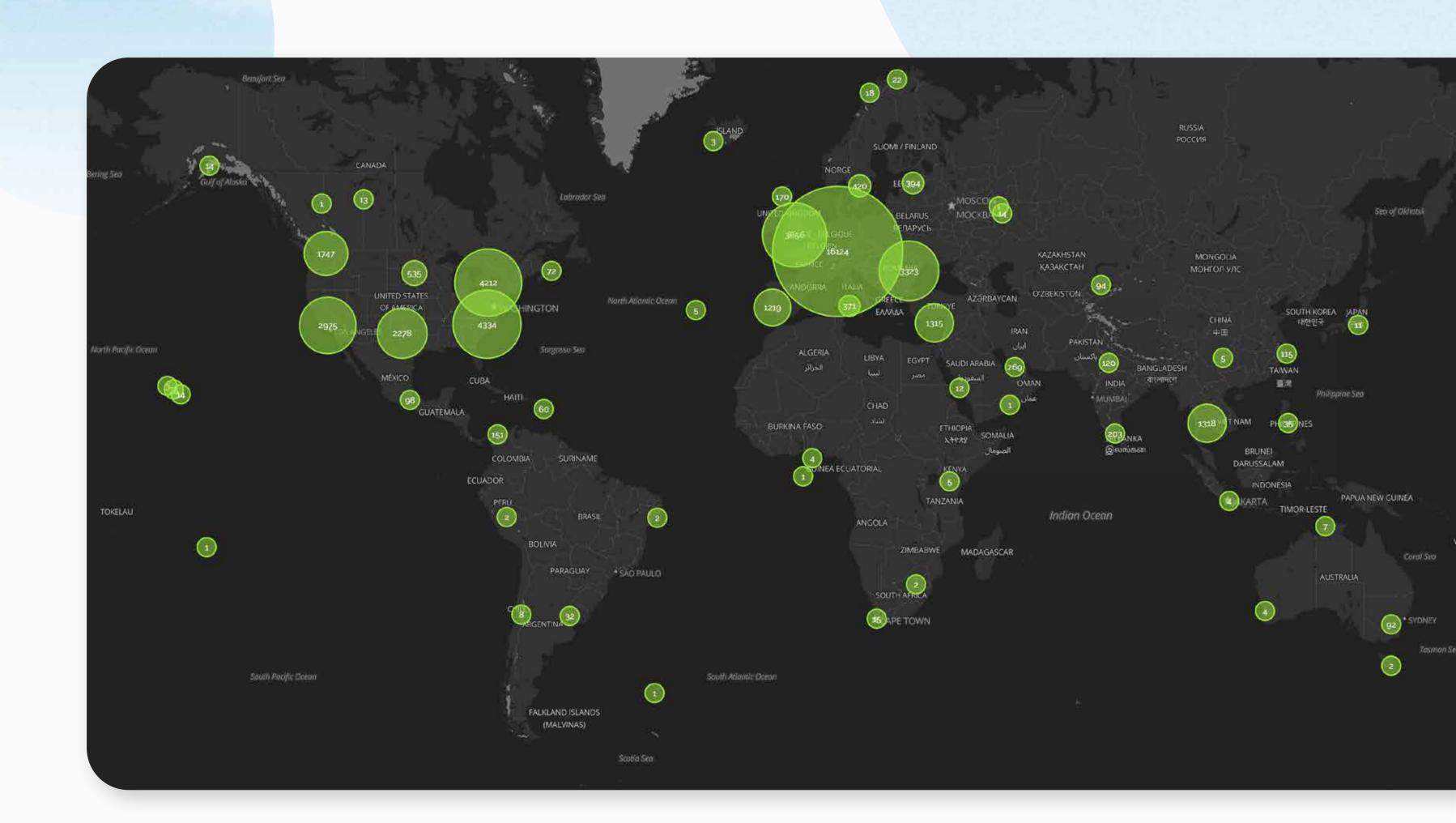
Large cities with fastgrowing presence



Blockchain transactions since August 2020



Data streams processed



# 2021: a stellar year!







#### Revenue model

Change of paradigm in 2022: moving towards a 100% gross margin, frictionless revenue model.

Stream	Recurrent	2021	2022	2023
Connection licenses	Yes	\$\$\$	\$\$\$	\$\$\$
Data licenses	Yes	\$	\$\$	\$\$\$
Token rewards	Yes	\$	\$\$	\$\$\$
HW sales	No	\$\$\$	\$	
HW royalties	No		\$	\$\$\$

#### Road map

2020

Company creation and MVP

2021

Network bootstrapping 33K connected sensors

2022

Network growth, new revenue model, initial data sales - 120k sensors 2023

Global network and data monetization - 500k sensors

#### **Team**



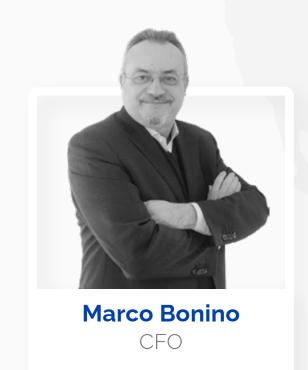
Claudio Parrinello Ph.D. CEO & Founder

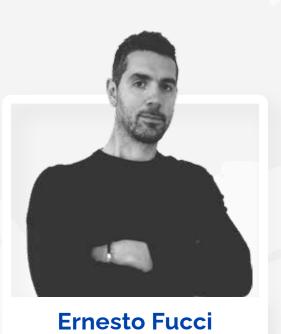


Ivan D'Ettorre CTO & Founder



**Etienne Binant** Chief Strategy Officer





Business Development

Manager



**Beatriz Giestas** Marketing & Communications Manager



Roberto Falzone Technical Leader



**Lawrence Peirson** Senior Business Developer



Frédéric Sauzet Senior Business Developer





Paolo Spagnolo Ph.D.
Scientific Advisor & Founder



Administration & HR



Data Analyst



Sara Di Civita Customer Service Manager



Federico Demicheli Algorand Mentor



Algorand Mentor

















With support from: